April 2002

RURAL DEVELOPMENT RURAL BUSINESS - COOPERATIVE SERVICE



B&I GUARANTEED LOAN PROGRAM

DESCRIPTION

The Business and Industry (B&I) program guarantees loans made by lenders up to a maximum of 80 percent of loss resulting from borrower default.

ELIGIBLE LOAN PURPOSES

include machinery and equipment, buildings and real estate, working capital and certain types of debt refinancing.

AN ELIGIBLE BORROWER

is any legal entity including cooperative, corporation, or partnership organized and operated on a profit or nonprofit basis, Indian Tribe, public body or individual.

THE LENDER can be any Federal or State chartered bank, credit union, savings and loan association, Farm Credit Bank.

PERCENT OF GUARANTEE

Guarantees for a maximum of 80 percent can be issued on loans up to \$5 million; 70 percent for loans of up to \$10 million; and 60 percent for loans up to \$25 million.



ELIGIBLE AREAS include all cities and rural areas in North Dakota with the exception of Fargo/West Fargo and Bismarck with

priority given to projects located in cities under 25,000 population.

LOAN MATURITY

Maximum maturities are 7 years for working capital, 15 years for machinery and equipment, and 30 years for real estate.

OTHER CRITERIA Interest rates negotiated are between borrower lender and may be variable or fixed. Collateral must be sufficient to protect the interests of the lender and the USDA. Loans may require personal and/or corporate guarantees. Minimum tangible equity requirements are percent for start-ups and 10 percent for existina businesses.

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